

softone

The bridge, the digital and the journey

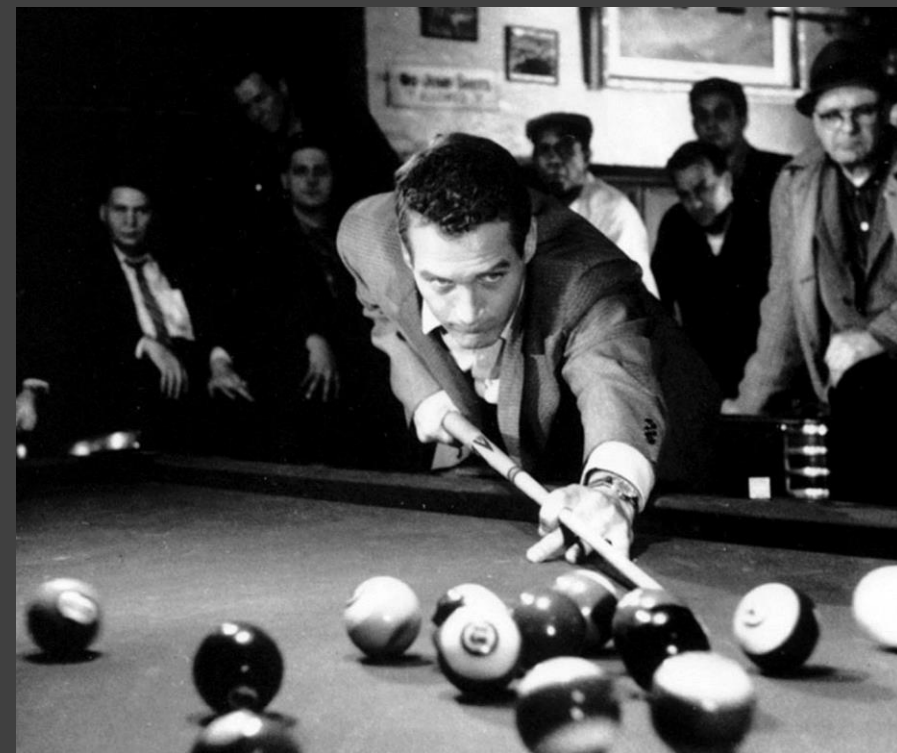
softone

The bridge, the digital and the journey

Γιάννης Μικρογιαννάκης

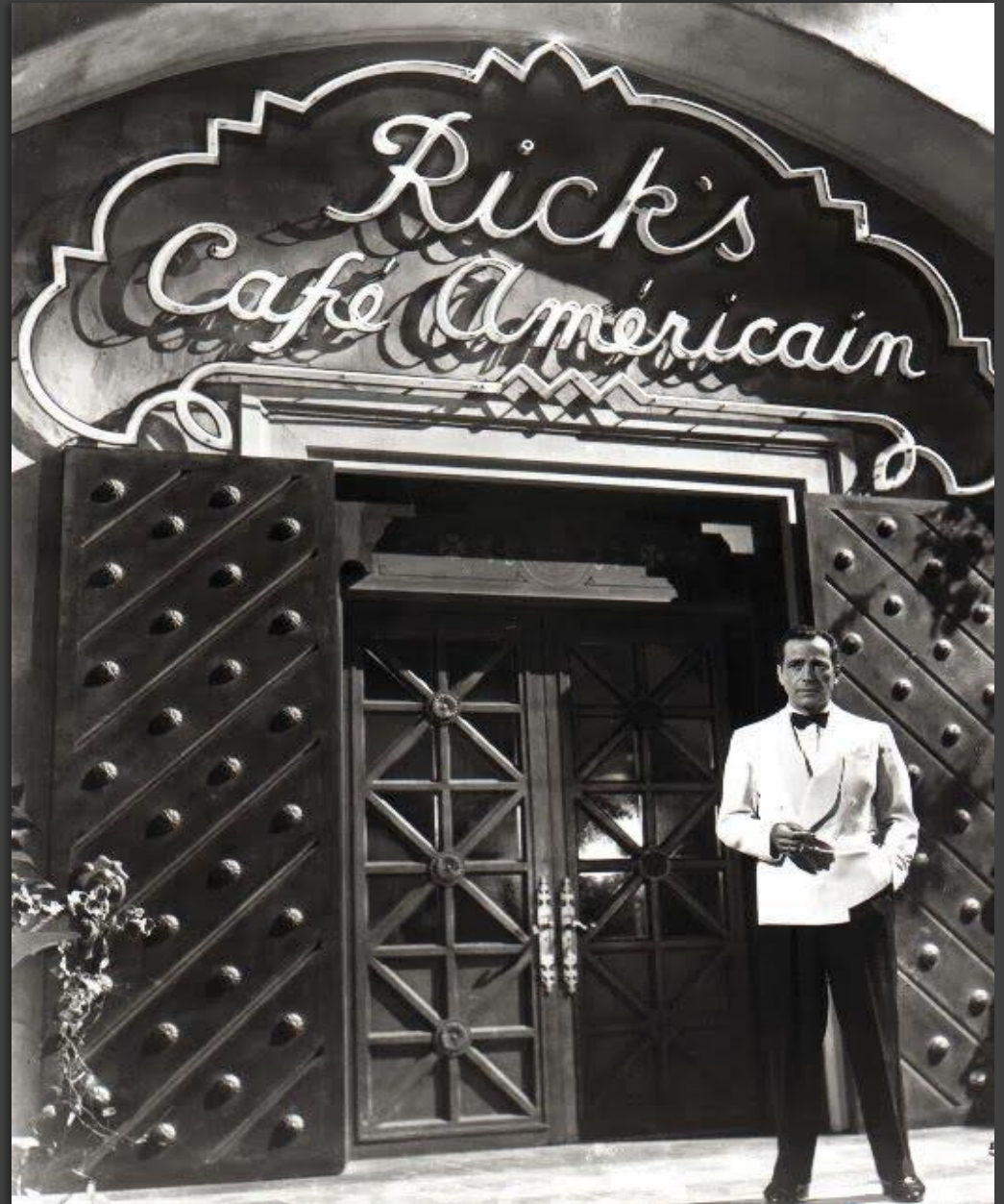
Σύμβουλος διοίκησης, SoftOne Technologies S.A.



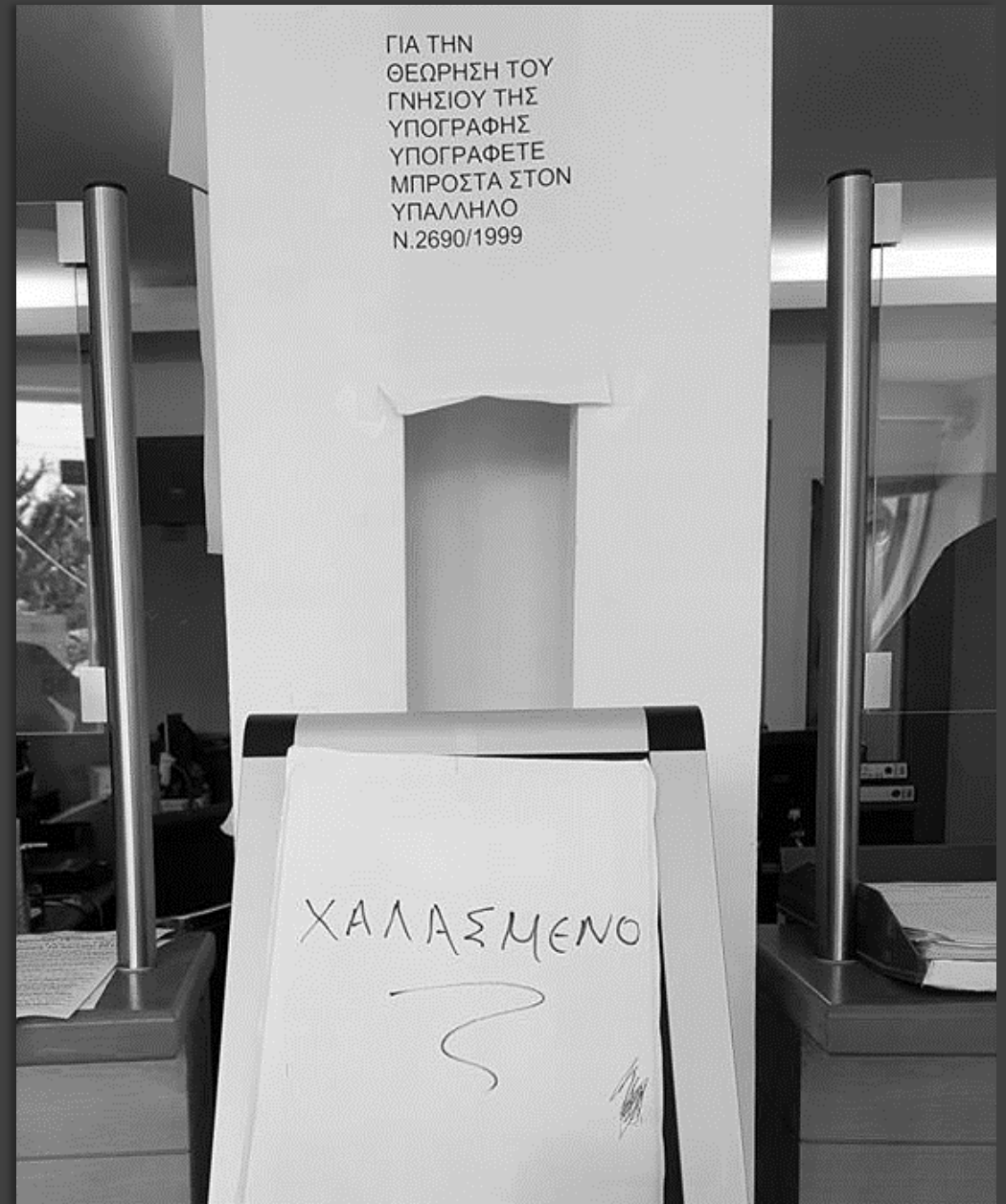




το Ταξίδι



◦ Άθλος

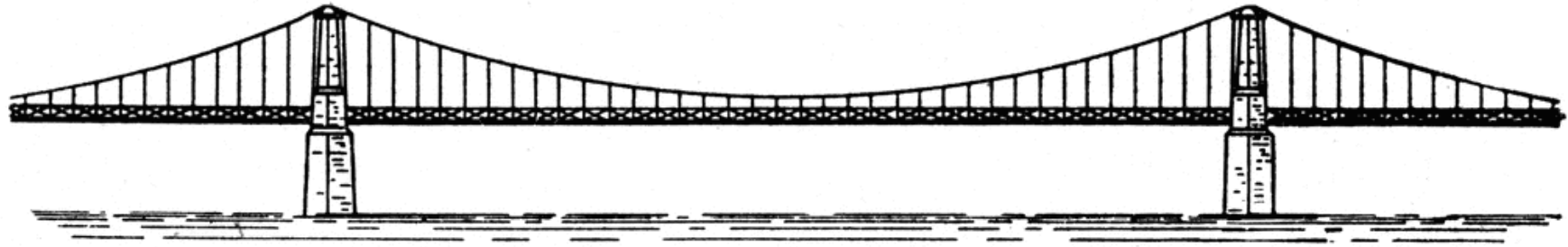
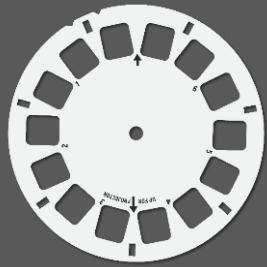


η Μεταμόρφωση





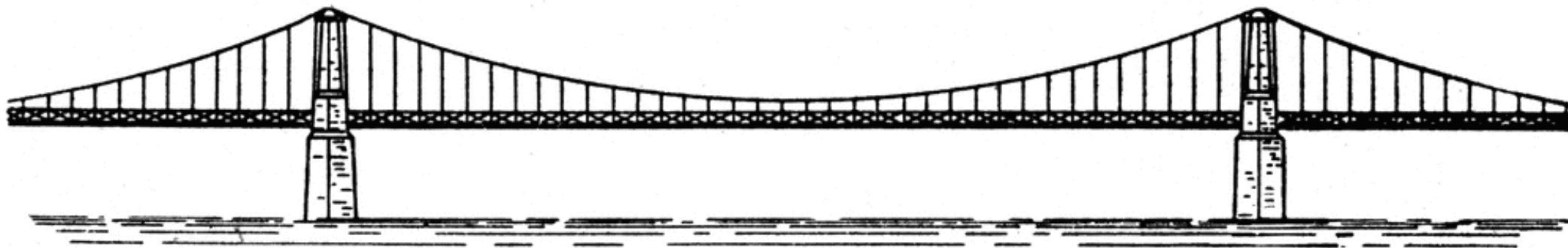
softone



The bridge







A



B

Στοιχεία κατασκευής

Κατασκευαστής:

Μάρκα:

Μοντέλο:

Χώρα προέλευσης:

Χώρα κατασκευής:

Τιμές/Εκπτώσεις

Χονδρική:

Λιανική:

Έκπτωση 1 (%):

Έκπτωση 2 (%):

Έκπτωση 3 (%):

Τιμές εξόδων

Τιμή 1:

Τιμή 2:

Τιμή 3:

Ταξινόμηση

Εμπορ.κατηγορία:

Ομάδα:

Business Unit:

Συσχέτισης:

Σειζόν:

Κλάση προμήθειας:

Fast entry

M.M.:

Φ.Π.Δ.:

Δογ.κατηγορία:

Κωδ.Barcode:

Κωδ.εργασίας:

Τεχνικός κωδικός:

Πρόσθετα στοιχεία

Περιγραφή 2:

Web page:

Προειδοποίηση:

Αντικαθίσταται από:

Αποκλειστικό για:

Εμπορικές πολιτικές

Τιμολ.κατηγορία:

Πιστωτικά τζέου:

Υπολ/σμός από αξία:



	Code
	Price
	Stock

NEW ARRIVAL

PROPHET 85

\$379.00

★★★★★

1 REVIEWS

SEE PRODUCT DETAILS

FIERY RED / TNF BLACK

SIZE

S/M

L/XL

FREE 3-DAY SHIPPING

ADD TO CART

GET IT IN A TNF STORE

VIPeak

MEMBERS EARN 3,790 PEAKPOINTS

LEARN MORE

LIFETIME GUARANTEE

Our products are fully warranted against defects in materials and workmanship with a lifetime guarantee. Exclusions apply. [SEE DETAILS](#)

FREE RETURNS

Returns are easy! Everyone gets free online and in-store returns.

+ - ↺

<

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3

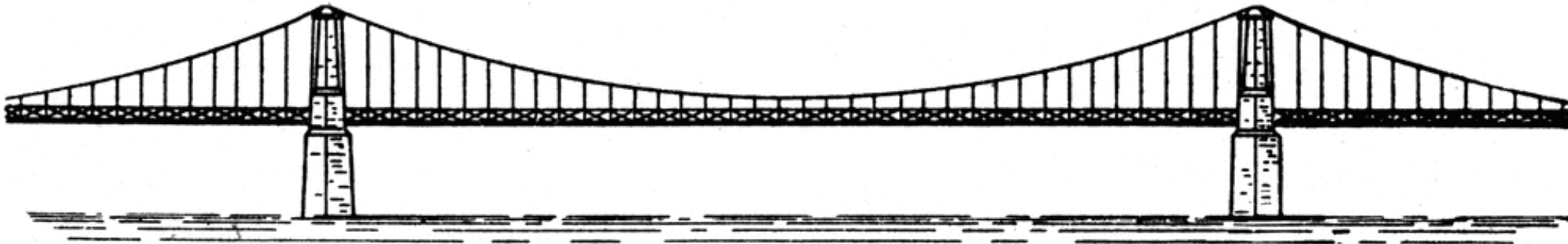


 skroutz



ebay

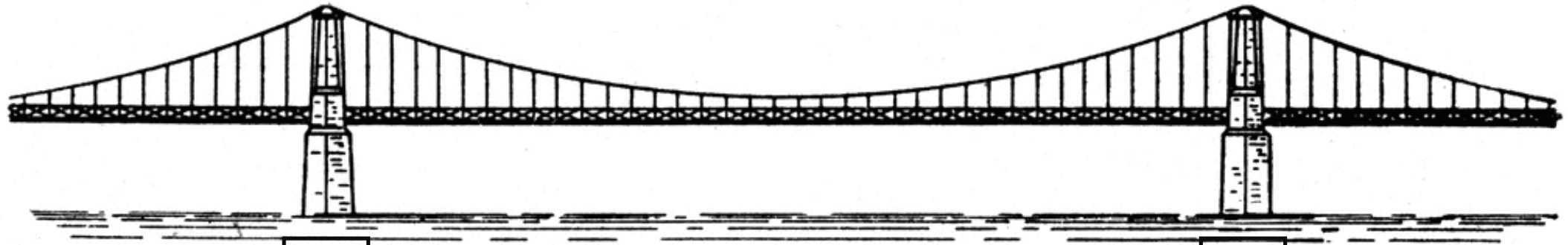
Booking.com



A

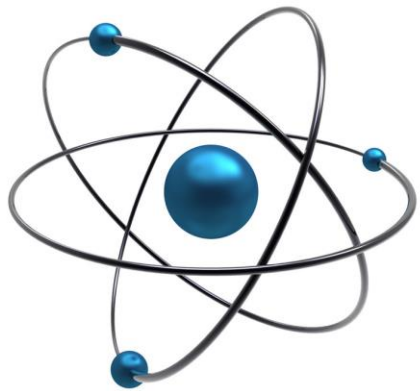
B





Στοιχεία
της φύσης

Περιοδικός
πίνακας



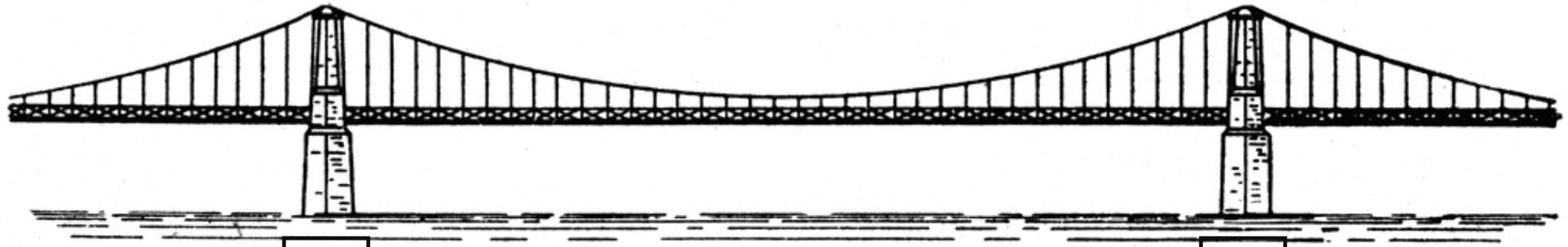
Periodic Table of Elements

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
1 H Hydrogen 1.008																	2 He Helium 4.003
3 Li Lithium 6.941	4 Be Beryllium 9.012																
5 B Boron 10.81	6 C Carbon 12.01	7 N Nitrogen 14.01	8 O Oxygen 16.00	9 F Fluorine 18.99	10 Ne Neon 20.18												
11 Na Sodium 22.99	12 Mg Magnesium 24.31																
13 Al Aluminum 26.98	14 Si Silicon 28.09	15 P Phosphorus 30.97	16 S Sulfur 32.07	17 Cl Chlorine 35.45	18 Ar Argon 39.95												
19 K Potassium 39.10	20 Ca Calcium 40.08	21 Sc Scandium 44.96	22 Ti Titanium 47.88	23 V Vanadium 50.94	24 Cr Chromium 52.00	25 Mn Manganese 54.94	26 Fe Iron 55.85	27 Co Cobalt 58.93	28 Ni Nickel 58.71	29 Cu Copper 63.55	30 Zn Zinc 65.38	31 Ga Gallium 69.72	32 Ge Germanium 72.64	33 As Arsenic 74.92	34 Se Selenium 78.96	35 Br Bromine 79.90	36 Kr Krypton 83.80
37 Rb Rubidium 85.47	38 Sr Strontium 87.62	39 Y Yttrium 88.91	40 Zr Zirconium 91.22	41 Nb Niobium 92.91	42 Mo Molybdenum 95.94	43 Tc Technetium [98]	44 Ru Ruthenium 101.07	45 Rh Rhodium 102.91	46 Pd Palladium 106.36	47 Ag Silver 107.87	48 Cd Cadmium 112.41	49 In Indium 114.82	50 Sn Tin 118.71	51 Sb Antimony 121.76	52 Te Tellurium 127.60	53 I Iodine 126.91	54 Xe Xenon 131.29
55 Cs Cesium 132.91	56 Ba Barium 137.33	57-71 Lanthanoids	72 Hf Hafnium 178.49	73 Ta Tantalum 180.95	74 W Tungsten 183.84	75 Re Rhenium 186.21	76 Os Osmium 190.23	77 Ir Iridium 192.22	78 Pt Platinum 195.08	79 Au Gold 196.97	80 Hg Mercury 200.59	81 Tl Thallium 204.38	82 Pb Lead 207.2	83 Bi Bismuth 208.98	84 Po Polonium [209]	85 At Astatine [210]	86 Rn Radon [222]
87 Fr Francium [223]	88 Ra Radium [226]	89-103 Actinoids	104 Rf Rutherfordium [261]	105 Db Dubnium [262]	106 Sg Seaborgium [266]	107 Bh Bohrium [264]	108 Hs Hassium [277]	109 Mt Meitnerium [268]	110 Ds Darmstadtium [271]	111 Rg Roentgenium [272]	112 Uub Ununbium [285]	113 Uut Ununtrium [284]	114 Uuq Ununquadium [289]	115 Uup Ununpentium [288]	116 Uuh Ununhexium [292]	117 Uus Ununseptium [294]	118 Uuo Ununoctium [294]

For elements with no stable isotopes, the mass number of the isotope with the longest half-life is in parentheses.

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89 La Lanthanum 138.91	90 Ce Cerium 140.12	91 Pr Praseodymium 140.91	92 Nd Neodymium 144.24	93 Pm Promethium [145]	94 Sm Samarium 150.36	95 Eu Europium 151.96	96 Gd Gadolinium 157.25	97 Tb Terbium 158.93	98 Dy Dysprosium 162.50	99 Ho Holmium 164.93	100 Er Erbium 167.26	101 Tm Thulium 168.93	102 Yb Ytterbium 173.05	103 Lu Lutetium 174.97
104 Ac Actinium [227]	105 Th Thorium 232.04	106 Pa Protactinium 231.04	107 U Uranium 238.03	108 Np Neptunium [237]	109 Pu Plutonium [244]	110 Am Americium [243]	111 Cm Curium [247]	112 Bk Berkelium [247]	113 Cf Californium [251]	114 Es Einsteinium [252]	115 Fm Fermium [257]	116 Md Mendelevium [258]	117 No Nobelium [259]	118 Lr Lawrencium [262]

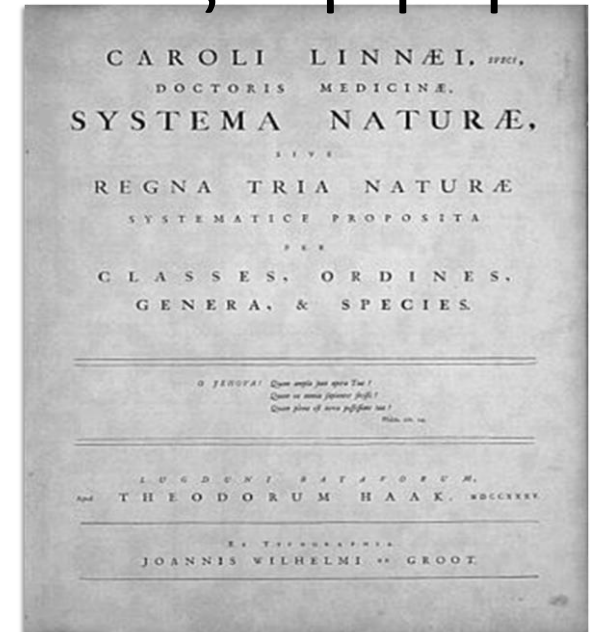


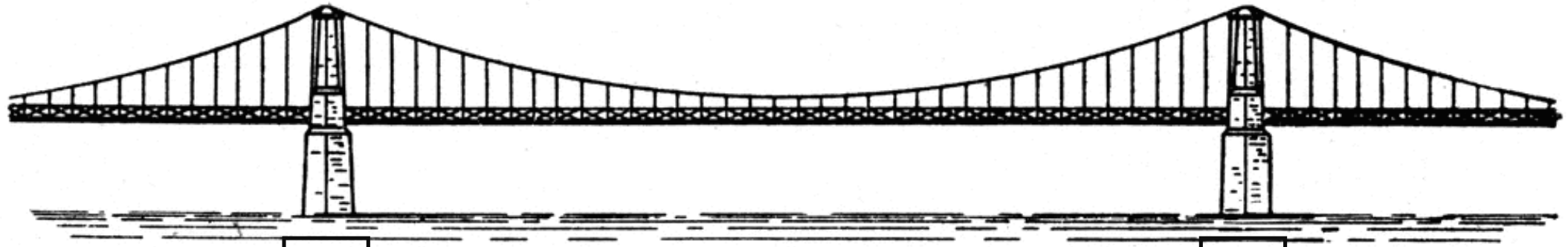
A

B

Ζώα
& φυτά

Συστηματική
ταξινόμηση



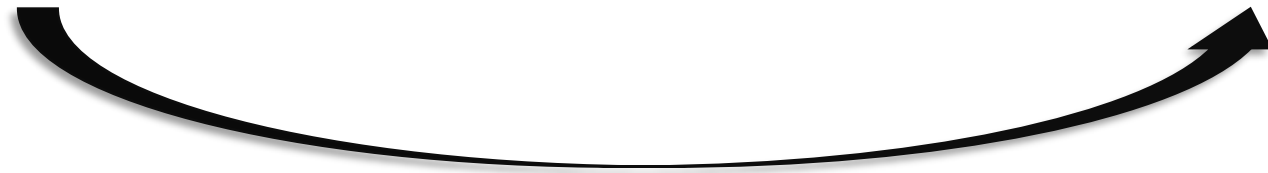


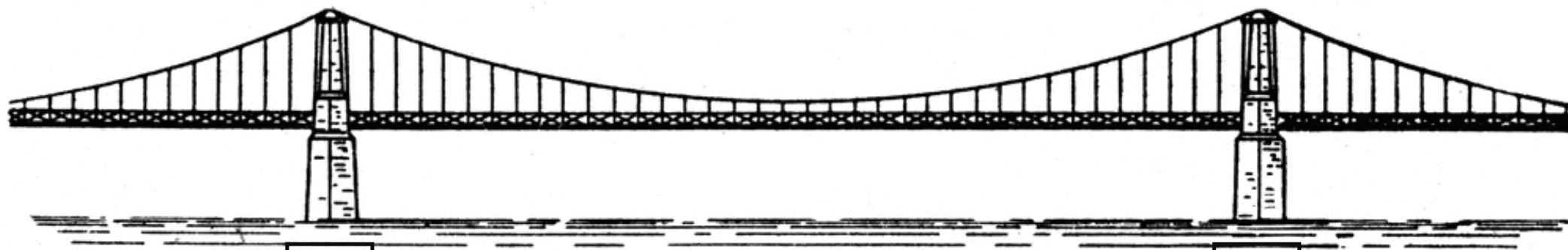
A

B

Οικονομικές
συναλλαγές

Διπλογραφική
μέθοδος

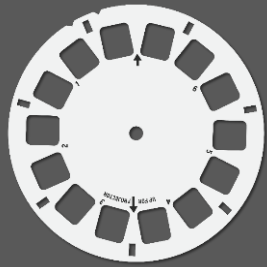




Σύγχρονη
πραγματικότητα

Τα συστήματά σας





the
digita

l

SIcloud

Το Soft1
σε SaaS

More than software



Λογισμικό ως
συνδρομητική
υπηρεσία μέσω
Internet

More than software



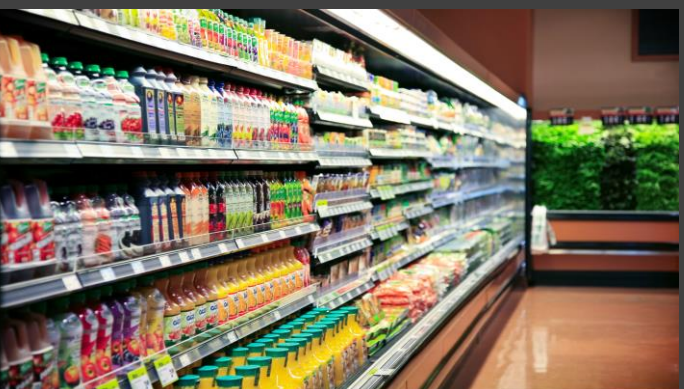
Η εποχή του SaaS έφτασε!

SaaS
Soft1 as a Service



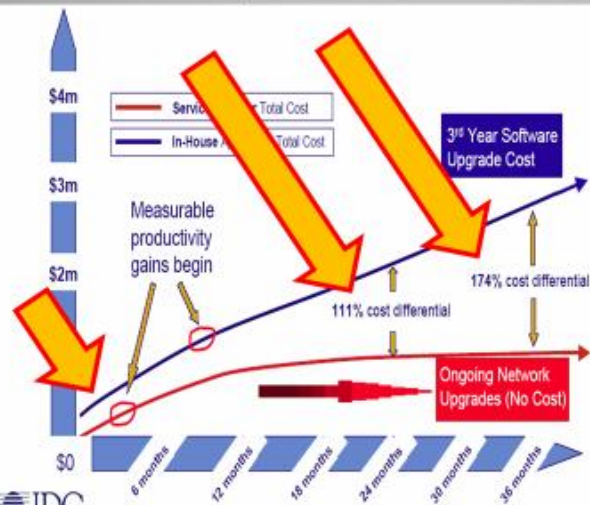
Το λογισμικό
ως υπηρεσία
SaaS συμφέρει!



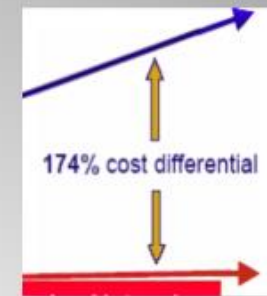


Ideas

IDC's TCO comparison between traditional software

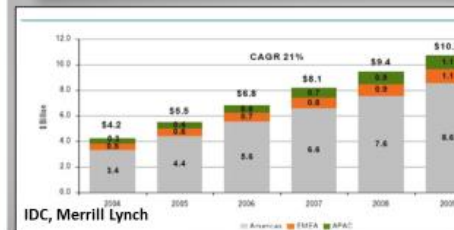


Source: IDC AppSourcing Program, 2003



SaaS & κρίση

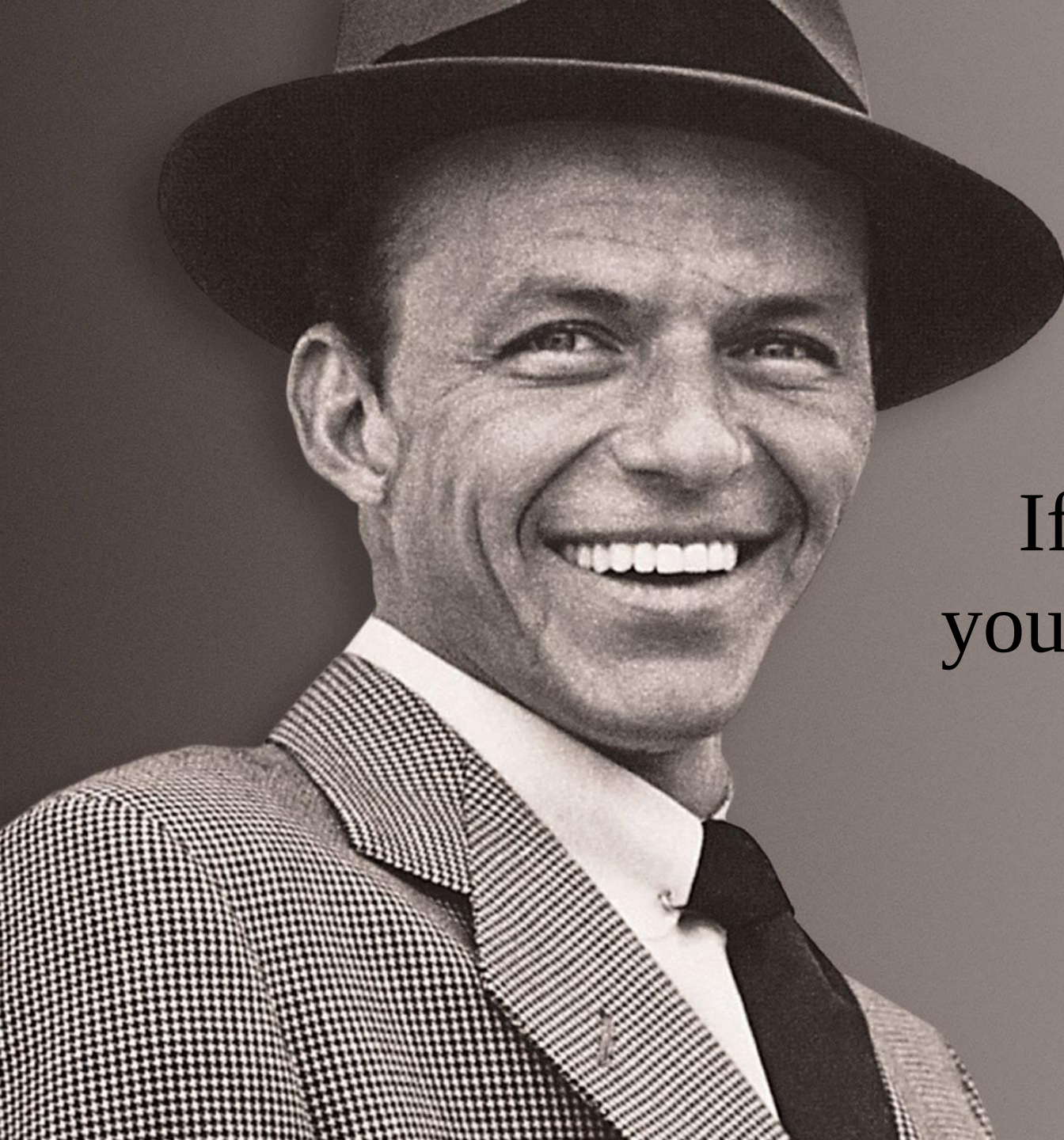
IDC has increased its SaaS projection for 2009 **from 36% growth to 40.5% growth over 2008.**



Sources IDC, Merrill Lynch, Gardner

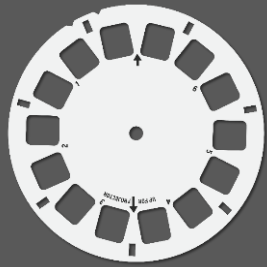
- By 2009: 40% of new business software vendors will offer a SaaS model
- By 2010: 15% of large companies will begin projects to replace their ERP backbone (financials, HR, and procurement) with SaaS solutions.
- By 2011: 25% of new Business Software will be delivered as SaaS
- By 2012: More than 66% of ISVs will offer some of their applications optionally or exclusively as SaaS





If you can make it there,
you can make it everywhere!





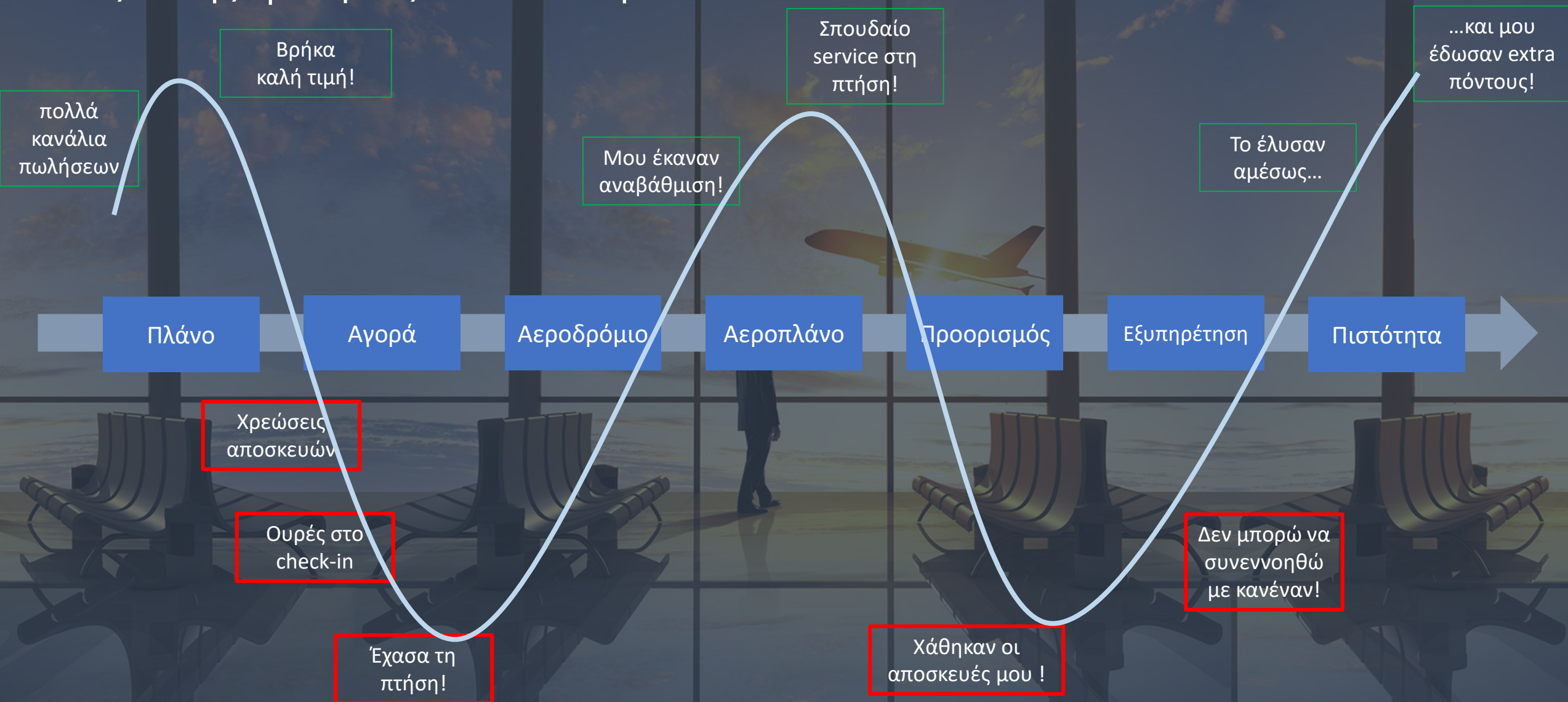
the journey





Customer journeys

Το ταξίδι της εμπειρίας του πελάτη



Next-generation operating models

digital τεχνολογίες & διαδικασίες
συνδυασμένες & ενιαίες
σε όλη την εταιρεία

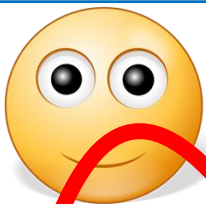
γύρω από τα
customer journeys.

ERP

CRM

Payroll

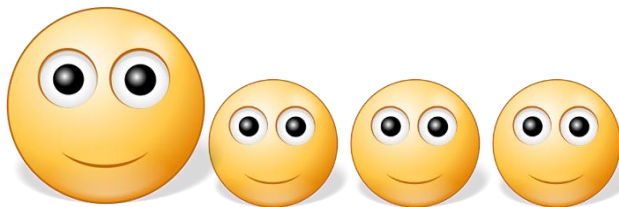
HR



Πελάτης
Πελάτης



Πωλητής
Πωλητής



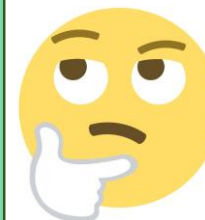
ΞαναΠελάτης «account
contacts»



ΞαναΠωλητής
«Account Manager»



ΞαναΠωλητής
(Προαζόμενος)



Ξανα Πωλητής
(Τοξέντο)







Software











```
(parameters.contains("name")  
hql += " and p.name = :name";  
  
if(parameters.contains("age")){  
hql += " and p.age = :age";  
}  
  
TypedQuery<Person> query = em.createQuery(  
if(parameters.contains("name")){  
query.setParameter("name", values[0]);  
}  
if(parameters.contains("age")){  
query.setParameter("age", Integer.parseInt(values[1]));  
}
```

Software

Fintech



Soft^{AI}

Business
Automation
Machine



Assets

Contracts

Projects

Geo

Project

Goods

Goods

Person

Person

Person

Geo

softone



