

Export Summit IX

Greek Exporters
Hall of Fame,
Honouring our Partners



SEVE
GREEK EXPORTERS ASSOCIATION



30.03.2023
THESSALONIKI

Hybrid Event | Porto Palace Hotel

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Programme

› 08:30 – 09:00 Registrations

› 09:00 – 10:00 Opening

Welcome Speech

- Symeon Diamantidis, President, Greek Exporters Association – SEVE

Welcoming Remarks

- Adonis Georgiadis, Minister of Development and Investments, Vice President of Nea Demokratia
 - Vasiliki (Vicky) Loizou, Secretary General for International Economic Affairs
 - Apostolos Tzitzikostas, Regional Governor of Central Macedonia (tbc)
 - Michael Koupkas, Deputy Mayor for E-Governance at Thessaloniki Municipality
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› 10:00 – 11:20 SESSION 1 BANKS

- Andreas Chasapis, General Manager, Head of Commercial Banking, Eurobank SA
- Tilemachos Georgakis, Senior Manager, Head of Commercial Banking, Alpha Bank SA
- Paris Economou, Head of Wholesale Banking, Optima bank
- Antonios Katraouras, General Manager, Head of Commercial Banking, Piraeus Bank
- Harry Vovos, Head of Corporate Transaction Banking, National Bank of Greece
- Athanasios Psyllos, Chief Corporate Banking Officer, Attica Bank

Moderator: Panayiotis Hassapis, Executive Vice President, Greek Exporters Association – SEVE

› 11:20 – 12:20 SESSION 2 CONSTRUCTION

- Matthieu Graciano, Owner and Director, AquaTec
- Apostolos Hadjiyiannis, Managing Director, G.S. Hadjiyiannis Logistics Ltd
- Prof. Dr. Mohamed Moemen Affy, Professor at the Department of Architecture, Faculty of Engineering, Cairo University. Chairman & Professor at M A Consultants
- Zoltan Daniel Kurucz, Mechanical & Electrical Engineer CNIM SYSTÉMES INDUSTRIELS, Project Manager BUDAPEST METRO

Moderator: Dimitrios Lakasas, CEO, OLYMPIA ELECTRONICS S.A.

› 12:20 – 13:00 SESSION 3 FOOD

- Natasha Linhart, CEO, Atlante srl
- Panayis Manuelides, Managing Director, Odysea Ltd

Moderator: Constantinos Constantinidis, CEO, PELOPAC SA, Chairman, Agrotech Export Cluster

› 13:00 – 14:00 SESSION 4 EXPORT FINANCING

- Gregory Stamatopoulos, CEO, Export Credit Greece S.A. (ECG)

Credit Insurance, the ultimate financial tool for Greek exporter

- Gerasimos Tzeis, Managing Director, Atradius Hellenic & Romanian Branch
- Serko Kougioumtzian, Executive Director, Sales & Marketing, ICAP GRIF

Moderator: Dr Yannis Hajidimitriou, Professor in International Business and Director of the Master's Program in International Business at the Department of Business Administration, University of Macedonia, Thessaloniki, Greece

➤ **14:00 – 14:30 Lunch break**

➤ **14:30 – 15:15 SESSION 5 TECHNOLOGY**

Philips predictive maintenance through Sibyl by Atlantis Engineering

- Daniël Caljouw, Senior Production Engineer, Philips Drachten

Verified by GSI: The future of communicating product data for international Trade

- Dimitris Christou, Director, Market Development, GSI Association-Greece

Transportation and logistics barometer

- Mata Chatzicharalampous, Operations Director, PwC Greece

Moderator: Prof. Panayiotis H. Ketikidis, BSc, MSc, PhD, Chairperson of the Board of Thessaloniki Innovation Zone (TIZ) & Vice President of Research & Innovation – CITY College, University of York Europe Campus

➤ **15:15 – 16:30 SESSION 6 ERP**

- Philippos Andreou, Business Unit Director North Greece / Head of HR & Payroll BU, SoftOne
- Nikos Sahinis, International Business Development Director, Entersoft
- Yiannis Filippou, General Manager, Epsilon SingularLogic Integrator
- Alexandros Doufos, Vice Chairman & CEO, Logismos Information Systems SA
- Vasileios Prassas, CCO, Epsilon Net Group of Companies

Moderator: Anastasios Tzikas, President TIF – Helexpo SA & Technopolis SA

➤ **19:30 DINNER – PORTO PALACE HOTEL**

➤ **19:00 Attendance**

WELCOMING

- Symeon Diamantidis, President, Greek Exporters Association – SEVE
- Stavros Kalafatis, Deputy Minister of Interior Responsible for Macedonia – Thrace, Member of Parliament ND

LANDMARK SUCCESS STORIES CASES

- Konstantinos Koukountzos, Managing Director, KLEEMANN Group
- George Milonas, President & CEO, ALUMIL S.A.
- Panagiotis Tsinavos, President and Managing Director, KRI KRI S.A
- Thanos Tziritis, President & Managing Director, ISOMAT S.A.

Moderator: Maria Samolada, Journalist GRTIMES.gr

HONOURING OUR PARTNERS CEREMONY

Programme



Speakers



Philippos Andreou

Business Unit Director North Greece / Head of HR & Payroll BU, SoftOne

Philippos Andreou is a graduate of the Department of Business Administration of the University of Macedonia, specializing in Costing, Payroll and Human Resource Management. He started his career in IT in 1991 at UNISOFT North Greece SA and has 30 years of experience as a manager of business requirements analysis in large software vendors (Unisoft, Altec, Microland). Philippos Andreou joined SoftOne Technologies in April 2019 as a manager of the Northern Greece Division, and since June 2021, he has also held the position of HR & Payroll Business Unit Manager.



Daniël Caljouw Senior Production Engineer, Philips Drachten

Daniël Caljouw B Eng. graduated as a mechanical engineer on the Hanzehogeschool Groningen (2010). He started as production engineer for PHILIPS Drachten on highly automated and complex production lines. During his career he had several roles within Philips including leading a team of maintenance- and production engineers during industrialization. Currently he is working as a senior production engineer and project manager for i4.0 innovations on predictive maintenance.



Andreas Chasapis General Manager, Head of Commercial Banking, Eurobank SA

Andreas Chasapis, General Manager, is heading Commercial Banking, the Business unit responsible for SMEs and mid-caps corporate clients, since July 2014. He is also Chairman of the Board for the subsidiary Eurobank Leasing SA, vice president of Eurobank Factors SA and board member of Business Exchanges SA. Prior to his current appointment, Andreas Chasapis headed the Group Transaction Banking and Large Corporate units and his experience in the Banking & Financial Services industry exceeds 30 years. He holds a Bachelor Degree in International Business & Management and an MBA in Finance & Investment Banking from Pace University, New York. He speaks Greek, English and French.



Mata Chatzicharalampous Operations Director PwC Greece

With over 13 years of experience in supply chain optimization and digital transformation projects, Mata Chatzicharalampous is a seasoned professional in the areas of operations management and integrated business planning. Her expertise lies in tactical and strategic supply chain management, business excellence and operational execution.

She has gained extensive experience in business transformation, performance optimization, change and risk management and has worked in several industries such as consumer goods, consumer electronics, energy, FMCG, healthcare and logistics.

She possesses an MSc in Operations Research from the University of Edinburgh and a BSc in Management Science and Technology from AUEB. On top she is a Master Black Belt Lean Six Sigma from the Project Management Institute and has obtained a postgraduate certification in Business Analytics from AUEB.

Speakers

Dimitris Christou Director, Market Development, GSI Association-Greece

Dimitris Christou has a great experience in commercial activities working as an individual but also as manager, in Greece and Europe, in sales departments, for more than 30 years. He was born in Athens and holds a Bachelor degree from Department of Mechanical engineering, School of Engineering from University of Peloponnese.

Since 2015, holds the place of Director in Market Development dpt. in GSI Association Greece. He speaks English and German, and he is married with 3 kids.



Symeon Diamantidis President of SEVE – Greek Exporters Association

Symeon Diamantidis was born in 1963 in Nea Michaniona of Thessaloniki. He is President and CEO of Diopas SA since 1982. Diopas SA is a family business that manufactures nets for aquaculture, fishing, sports, as well as any special construction based on the net. It sells its products throughout Greece as well as in countries of Europe, Asia, and the Middle East. It is an environmentally friendly company and participates with various actions in the circular economy. Diopas SA is very active in research and development with the aim of zero environmental footprint. At the end of 2023, the new investment of 10000 m² of the company will be completed, which will include a research aquarium that will be the largest in mainland Greece. The company fights against unemployment by hiring the unemployed in its area, after being properly trained by its specialized employees.

- President of the Association of Professionals and Craftsmen of Nea Michaniona 2006-2010
- Vice-President of the Thessaloniki Chamber of Handicrafts 2008-2013
- Financial Supervisor of SEVE-Greek Exporters Association from 2018-2022
- Member of the Board of the Thessaloniki Chamber of Handicrafts
- Member of the Board of the Thessaloniki Chamber of Commerce & Industry
- Member of the Board of the Professional Chamber of Thessaloniki
- Member of the Administrative Committee of KEPA ANEM. From June 2022 he is President of SEVE-Greek Exporters Association.



Alexandros Doufos Vice Chairman and CEO, Logismos SA

Alexandros Doufos is the Vice Chairman and CEO of Logismos SA since 2010. Logismos SA is a leading IT company based in Thessaloniki and listed on the Athens Stock Exchange. Logismos produces, installs, and supports enterprise software systems with clients in more than 20 countries worldwide. Born in 1971, Alexandros Doufos graduated from the school of Civil Engineering of Aristotle University of Thessaloniki. He specialized in the Hydraulic - Environmental Techniques and Water Resources Management at the Institut National Polytechnique de Toulouse E.N.S.E.E.I.H.T. France and at the University of Hanover. Before Logismos he served as a Development Manager at Ektipotiki S.A. He is an Emeritus member of the Board at SEVE – Greek Exporters Association.



Speakers



Paris Economou Head of Wholesale Banking, Optima bank

With more than 15 years of experience in the Financial Sector, Mr. Paris Economou is currently Optima bank's Head of Wholesale Banking.

He joined Cyprus Popular Bank in 2004 as an analyst in the Large Corporate Banking department. In 2006 he undertook the position of Relationship Manager in the Corporate & Investment Banking department of Millennium Bank where he served until 2013 holding different positions.

In 2013 and following the merger of Millennium Bank with Piraeus Bank, he was a member of the Large Corporate Department holding the position of Head. He participated in a number of high profile Transactions and Restructurings in different sectors.

In 2017 he joined Ernst & Young as an Associate Partner of the Transaction Advisory Department where he run a number of Restructuring and Advisory projects.

He joined Optima bank's management team in March 2019, being responsible for the Wholesale Banking sector.

Mr. Economou holds an MA in Economics from the University of Aberdeen and an MSc in Economics and Finance from Warwick University.



Yiannis Filippou, General Manager Epsilon SingularLogic Integrator

Yannis is a seasoned leader with 25+ years of experience in Business Software solutions for enterprises, proven expertise, and a track record in consistently implementing medium and large-scale projects across all market industries. Born in 1972 studied software development and analysis in Control Data and a post-graduated MBA in Business Strategy, Financials, and the Human Element in London School of Economics. Equally strong in tech and sales, new market penetration and vertical solutions. In 2011 has started his international business development journey participating in projects in Romania, Bulgaria, Saudi Arabia, Qatar and UAE and from 2021 he has taken the position to lead INTEGRATOR as the head of sales and services for medium and large-scale Digital Transformation projects in Epsilon Singular Logic member of EpsilonNet Group and until today he has managed to complete complex deliverables, meet customer expectations and maintain an ongoing profitable curve while fostering customer engagement.



Adonis Georgiadis

Minister of Development and Investments, Vice President of Nea Demokratia,

Adonis Georgiadis was born on November 6th, 1972, in Athens. He graduated from the Faculty of History & Archaeology of the School of Philosophy of the National & Kapodistrian University of Athens. In 1993, he took over the management of publications 'GEORGIADIS-LIBRARY OF GREEK'. In 1994, he founded the Liberal Studies Center "GREEK EDUCATION". Elected MP in Athens B region in the elections of 2007 and 2009 with the LAOS political party. In February 2012, he joined the Nea Demokratia political party, having resigned from the parliamentary office. Elected with Nea Demokratia in Athens B in the national elections of 2012 and 2015. In 2011, he was Vice Minister of Shipping in the Government of Lucas Papademos and in 2013 he was appointed Minister of Health in the Government of Antonis Samaras. On January 18th, 2016, he was appointed one of the two Vice-Presidents of the Nea Demokratia by decision of Kyriakos Mitsotakis, the President of Nea Demokratia. On July 9th, Adonis Georgiadis was appointed as Minister of Development and Investments after the 2019 greek elections. He is married to Eugenia Manolidou and they have two children, Perseus and Alcaeus.

Speakers

Tilemachos Georgakis

Senior Manager, Head of Commercial Banking, Alpha Bank SA

Tilemachos Georgakis was born in Athens in 1971. He studied Mathematics at the University of Athens and holds a MBA in Finance from the University of Wales, Cardiff Business School. He has 25 years of experience in Corporate and Commercial Banking. He joined Alpha Bank in 2005 and in 2014 he was appointed Senior Manager, Head of Commercial Banking supervising SMEs and the Hospitality Division. He is also Chairman of the BoD of Alpha Leasing SA and member of the BoD of ABC Factors SA.



Matthieu Graciano, Owner and Director, AquaTec

Matthieu is French man, 42 years old, and his background is mainly technical. He is a computer engineer, but I hasn't worked much in this field, because he had the opportunity to take over the company AquaTec, 20 years ago. AquaTec is a wholesaler company operating in the field of water equipment. They distribute a wide range of equipment, mainly for irrigation and drinking water, in France, and at exports. In addition to his technical skills, he had to develop commercial skills, and set up a distribution strategy. Now they have about a thousand customers who regularly order the products distributed by AquaTec. About his hobbies, he has always been passionate about space, and its technological advances. He is also an aircraft pilot, and he shares that passion as an instructor, teaching others to fly.



Apostolos Hadjiyiannis, Managing Director, G.S. Hadjiyiannis Logistics Ltd

Apostolos Hadjiyiannis is a dynamic businessman with a diverse range of experience across various industries. After completing his Management Science degree at the University of Manchester, he joined his family's paint wholesale distribution business in 2006 and eventually became the sole owner in 2018. Under his leadership, the company has experienced significant growth, expanding also into the distribution of broader building materials. His entrepreneurial spirit and passion for growth led him to expand the group's investments to include a third-party logistics and freight forwarding company in 2021. Alongside his business pursuits, Apostolos is also enthusiastic about property investment.



Stavros Kalafatis Deputy Minister of Interior Responsible for Macedonia - Thrace Member of Parliament ND

Stavros Kalafatis is the Deputy Minister of Interior Responsible for Macedonia - Thrace. He also served as Deputy Minister of Development (2007 – 2009), Minister of Macedonia – Thrace (2009), Alternate Minister of Environment, Energy and Climate Change (2012-2014). He's been a member of the Greek Parliament since 2003. He's been reelected as a member of the Parliament in 2004, 2007, 2009, 2012, 2015 and 2019. His political carrier started in 1998 when he was elected into the Municipal Council of Thessaloniki and sworn in as Deputy Mayor responsible for the Environment and the Green Belt in 1999. He served as special advisor of Communications and Public/International Relations to the Municipal Council of Thessaloniki (2000-December 2002). He was born in Thessaloniki in 1965. He's an Attorney at Law. He studied Law at Aristotle University of Thessaloniki and continued his education receiving an MA in International Studies from the same institution in 1991. In 1994, he took a second MA from the University of Maryland, USA, in Sports Management. He worked as a Communications Manager for "Macedonia", one of the most popular newspapers in Greece. He was a Management and Communications Consultant of the soccer team PAOK. He also taught sports management at private colleges. He's married to Vicky Moisiadou with whom he has a daughter and a son.



Speakers



Antonios Katraouras General Manager, Head of Commercial Banking, Piraeus Bank Group

Antonios Katraouras is General Manager, head of Commercial Banking.

He has over 30 years of experience in leadership positions in Corporate & Retail Banking. Strategic priorities:

- supporting SME enterprises, customer relationships across the country, informing them of market conditions, investment challenges, opportunities, and threats,
 - financing sustainable business plans in all sectors,
 - promoting the digital transformation of SMEs and supporting the ESG model of business.
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Serko Kougioumtzian Executive Director, Sales & Marketing, ICAP GRIF

- Over 30 years of experience in Sales, Marketing and Business Development. • Joined ICAP Group in 1988; held key positions in the areas of Sales, Marketing and Business Development. • Responsible for the implementation of corporate strategy for Credit Risk Services and Marketing Solutions in Greece and Cyprus. • Successfully established and developed the whole Sales Organization all over Greece. • Brought the company to the top position of the Greek market with a share of more than 80%.
 - Developed and maintained all collaborations with international customers. • Fully involved in the development of the business in the region (Romania, Bulgaria, Serbia, Cyprus). • Actively participated in signing and maintaining co-operations with Dun & Bradstreet, Kompass, Google. • MBA in Management, Kingston University, UK. • BSc in Business Administration, Piraeus University, Greece.
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Konstantinos Koukountzos Managing Director, KLEEMANN Group

Konstantinos Koukountzos is the Managing Director of Kleemann, one of the major elevator manufacturing companies in the European and global market based in Greece, Kilkis, with its distribution network expanding to more than 100 countries. Born in 1973, Konstantinos holds a diploma in Mechanical Engineering from the Polytechnic School of Aristotle University of Thessaloniki and a Master Degree in Business Administration (MBA) from Boston University, USA. Before his current position he has worked as MD in Leistriz in Bochum, Germany, as Kleemann's Plant Director and Kleemann's General Manager. He is a member of the Managing Committee and the Board of Directors of SBE (Federation of Industries of Greece), a Member of the Northern Greece Committee of AMCHAM, the Vice President of PETAK (Lift Technology Association of Greece) and also a Member of the Board of Directors of ThessIntec SA.



Zoltan Daniel Kurucz

Mechanical & Electrical Engineer CNIM SYSTÉMES INDUSTRIELS,
Project Manager BUDAPEST METRO

Zoltan Daniel Kurucz is a Mechanical & Electrical Engineer and has many years of experience in major projects. He works at CNIM Group since 2010 and has been the Project Manager for Elevators and Escalators for the Reconstruction of Line 4 and Line 3 at Budapest Metro.

Speakers

Natasha Linhart CEO, Atlante srl

Natasha Linhart is CEO, majority shareholder and founder of Atlante Srl. A British national born in Geneva in 1957 to a Czech father and English mother, Natasha's cosmopolitan professional background has been acquired in the UK, France, the US and Italy. Natasha is fluent in several languages and been resident in Italy for over 30 years. Natasha founded Atlante in 2001 together with her husband, Federico Nanni, who sadly passed away in 2015. She is actively involved in the management of the company and has guided Atlante through years of steady growth. Natasha successfully introduced Atlante Srl to Migros, Switzerland's leading industrial and retail group and subsequently established a special partnership with the British retail giant, Sainsbury's. Today, Atlante employs over 100 people. It has also opened a branch in the UK and supplies retail chains in the USA, Switzerland, the UK, Japan, Korea, South Africa and Israel. In 2022, Atlante had a turnover of over 215 million and expects 250 million in 2023. Atlante's vision is to be a company colleagues love to work for and with whom producers and customers choose to work with, building best in class relationships based on mutual trust and respect. The Company's Mission Statement is to be a strategic, reliable and competitive global sourcing partner for food and non-food products, developing tailor-made solutions from initial brief to the shelf. Global macroeconomic and geopolitical scenarios have always been a passionate interest for Natasha. In addition to her work, Natasha's focus is on family and travel consistent with her visions of leading a healthy and environmentally-friendly lifestyle.



Vasiliki (Vicky) Loizou, Secretary General for International Economic Affairs

She is a graduate of Political Science and International Studies, and holds a Master's degree in European Policies and Administration from Panteion University of Athens. She is an expert on strategic planning as well as on market reforms planning and implementation. She has a wide and diverse experience in public administration, having served in senior positions consecutively with the Ministry of Defense, the Ministry of Education and the Ministry of Development. In particular at the Ministry of Development (2012-2015) she was responsible for monitoring and coordinating all market reforms and the cooperation with the European Commission and International Organizations such as the OECD and the World Bank. From January 2016 she served as Deputy Secretary of Strategic Planning for the New Democracy political party. In October 2017 she was appointed as advisor to the President of the "New Democracy" Party in Greece on health policy and reforms. She was offered an honorary position on the nationwide New Democracy ballot for the 2019 parliamentary elections. Following the elections, she was appointed as Secretary General for the Coordination of Economic and Growth Policies of the Government until August 2020 when she assumed the duties of Secretary General for Tourism Policy and Development. On December 30, 2022 she was appointed as Secretary General for International Economic Affairs.



Speakers



Panayis Manuelides Managing Director, Odysea Ltd

Panayis Manuelides established Odysea Ltd in 1991 with a belief that Greek and Mediterranean products and the delights of their cuisine had a place at the British table. From humble beginnings selling Greek olives and homemade dips from a stall on Portobello Road market, Odysea has grown to become one of the largest importers of Greek & Mediterranean products in the UK. Specialising in olives and antipasti, olive oils, feta and other Greek cheeses, Greek yoghurt and honey under the "Odysea" and "Karyatis" brands, as well as private label products for major supermarkets. These products are distributed to a host of retailers from major supermarkets to restaurants, food manufacturers, independent retailers, delicatessens and airlines. The pursuit of the original belief has been recognised by the industry and the market. Odysea is a "Guild of Fine Food Great Taste Producer" and has accrued a total of 78 "Great Taste Awards" across the range. It continues to thrive and in the past 12 months has become the fastest growing olive oil, olive & antipasti brand in the UK. Panayis runs the business and remains very much involved in sourcing and developing new products and agreeing new business ventures. He holds an MSc in Management of Information Systems from the London School of Economics, and a BSc in Mathematical Sciences from Queen Mary College, University of London.



George Milonas President & CEO, ALUMIL S.A.

George Milonas was born in Greece in 1959, in the city of Serres. He is married and has three children. He studied Mathematics at the Aristotle University of Thessaloniki. He completed postgraduate studies in Business Research at the London School of Economics (M.Sc. in Operational Research, L.S.E.). He is the President & CEO of ALUMIL S.A. and all the branches of the Group in Greece and abroad (over 30 subsidiaries). He has served as President of the Board of the Federation of Industries of Greece. Today, he is Vice President of ThessINTEC and a member of the Boards of the Aluminium Association of Greece and Alexandria Innovation Zone of Thessaloniki. He speaks English, German and Italian.



Prof. Dr. Mohamed Moemen Afify

Professor at the Department of Architecture, Faculty of Engineering, Cairo University.
Chairman & Professor at M A Consultants

Prof. Dr. Mohamed Moemen Afify is a Full-time Professor at the Department of Architecture, Faculty of Engineering, Cairo University. He taught several courses in both undergraduate and post-graduate studies in several other universities as well, such as architectural design, environmental design and control systems, renewable energy sources, shade and shadow. Dr. Afify is specialized in environmental design and planning as well as energy conservation in buildings. He worked as the Environmental Optimization Coordinator for the new American University in Cairo Project through Sasaki/CDC. Dr. Afify worked in several projects related to environmental studies such as in the cities of Cairo, Aswan and other similar projects. He also developed the environmental strategies for several projects in Egypt and Saudi Arabia. Being an architect, Dr. Afify designed several projects taking into account environmental optimization processes. He was also the member of the committee for the Egyptian Code for Energy Conservation, as well as the technical committee for the new Grand Museum of Egypt during the design stage. He is also the member for the Committee of the Building Code for the Disabled. Dr. Afify also is a professional architect and he established M A Consultants, a private consulting architectural firm on 1983. M A consultants were responsible on the design of several large projects in Egypt and overseas. He is specialized in the design of public, office, service and industrial buildings as well as retail. He won large number of architectural competitions the latest of which is the new headquarters building of Misr Makasah office building in the Administrative Capital. Dr. Afify also design and supervised a large number of projects with a sustainable approach among which four of them won United States Green Building Council Certificate – LEED certificate.

Speakers

Vasileios Prassas, CCO, Epsilon Net Group of Companies

Mr. Vasileios Prassas of Gavriil, Economist and Labour Issues Consultant. In 2005 he joined Epsilon Net, as Head of Payroll and HR Application Analysis. During the period 2009- 2011 he held the position of Payroll and HR Applications Manager, and to date he is Epsilon Net's Scientific Director on labor and insurance law matters. In 2010 he assumed the Epsilon Net's Support Management. In 2011 he was assigned the Commercial Management of the Epsilon Network & Epsilon Training Business Units. Since mid-2012 he assumed the Sales Management and from March 2014 he is the General Commercial Manager of the Epsilon Net Group. He is a member of the Board of Directors of Epsilon Net, member of the Scientific Team of Epsilon Net and head of the editorial team of the "Epsilon Payroll" insert of the monthly journal Epsilon 7. He is the author of the Book "Legislation & Payroll, from Theory to Practice" (10,000 copies), of the Practical Guide "A Labour Law Specialist at your Service" and of the Electronic Journal "HR Pylon", that has more than 2.500 visitors. He is the rapporteur of specialized seminars on Payroll & HR subjects, whereas he is the keynote speaker of the seminar "Practical Payroll Department" held by the National and Kapodistrian University of Athens.



Athanasios Psyllos Chief Corporate Banking Officer, Attica Bank

Athanasios Psyllos has been the Chief Corporate Banking Officer of Attica Bank since March 2020. Before joining Attica Bank, he worked for 17 years (2003-2020) at Piraeus Bank in various managerial positions: he started as Director in the Small Business & Professionals Department and then as Assistant General Manager. He moved to Attica Region Business Centers as Deputy General Manager and later launched the CIB Hotel & Tourism Financing Unit. He started his professional career in 1996 at Citibank N.A., where he worked as a Credit Manager in the Business Banking Division and remained until 2002. He holds an MBA from the University of Indianapolis and a BA from the University of Portsmouth. In the past, he has been a member of the Board of Directors of Piraeus Leasing S.A., Cyprus Leasing S.A., and Budget S.A. subsidiary of Avis - Greece S.A.



Nikos Sahinis International Business Development Director, Entersoft

Nikos has an experience of more than 20 years in the IT & Telecommunication Services sector, having worked for many years, in both Greek and Multinational Companies such as Computer Logic, Sony Hellas, UUNET, Tellas, Totalsoft and Entersoft, mainly in commercial and managerial positions. He graduated from Kingston University and holds a BSc and MBA Degree in Business Administration. On January 2013 he took charge of the commercial department of Retail-Link, having as a vision to broaden the Electronic Invoicing network, therefore increasing considerably the company's market shares, reputation, and clientele, while since January 2020 he is in charge of the General Management of the Niche Markets in Entersoft.

From January 2023, he is charge of the business development activities in the affiliate group companies in Greece and Romania.



Speakers



Gregory Stamatopoulos CEO, Export Credit Greece S.A. (ECG)

Gregory Stamatopoulos is the Chief Executive Officer (CEO) of the Export Credit Greece S.A. (ECG). He is a graduate of the Saint - Michel Jesuit College in Brussels. He holds a degree in Investment & Financial Risk Management, in Business Administration and postgraduate studies in International Business Economics and a MBA. He also holds an Executive Management Certificate in Business Strategy in the era of Digital Transformation (MIT).

With more than 20 years of experience in the private sector in companies such as E&Y, PwC, Eurobank, etc., he was the co-founder of a start-up company, raising funds from Greek and foreign investors. He has also been a member of Boards of Directors in companies in Greece and abroad.

He has many years of experience in finance, financial engineering, restructuring, project finance and mergers & acquisitions and several projects for reorganization and implementation of ERP systems.

He was included in the list of Fortune magazine "40 under 40" in 2015, 2016 and 2018, he is married and has a child.



Panagiotis Tsinavos, President and CEO, KRI KRI S.A.

The President and CEO of KRI KRI, Mr. Panagiotis Tsinavos was born in 1957 in Serres. He holds a degree in Chemistry from the Aristotle University of Thessaloniki, while he has attended post-graduate studies in Milan in the Dairy field. Mr. Tsinavos started his activity at KRI KRI (established by his father in 1954) in 1983 as a production manager, while in 1987 he assumed the duties of Commercial Director. His contribution to the development of the company's sales network was essential. In 1992 he attended a two-year postgraduate program in Business Administration. In 1994, he assumed the position of Managing Director of KRI KRI S.A., while from 2003 until today he is also the President of the company. Mr. Tsinavos has received the "Kouros" Entrepreneurship Award, as well as the title of "Dynamically growing entrepreneur of the year": by Ernst & Young, and the title of "Manager of the Year".

It is his people-centered philosophy that has created strong relationships of trust between employees and management.



Gerasimos Tzeis Managing Director Atradius Crédito y Caución S.A. de Seguros y Reaseguros (Hellenic branch)

He was born in 1970 in Athens. He studied Mathematics at the University of Ioannina (B.Sc. in Mathematics) and he then completed his post-graduate studies in Actuarial Science at the Cass Business School of London / former City University (Diploma & M.Sc. in Actuarial Science). From 1998 to 2003 he worked in various positions at the Hellenic branch of Gerling Konzern Speziale.

In 2004 he took over the position of the Managing Director at the Hellenic branch of Atradius Atradius Crédito y Caución S.A., which he holds until now.

Memberships:

Member of the CEO Clubs, Member of the Association of Chief Executive Officers of Greece, Member of the Association of Representatives and Executives of Hellenic Insurance Companies, Other professional fora.

Speakers

Thanos Tziritis President and Managing Director, ISOMAT S.A.

School of Thessaloniki. In 2003 he graduated from the Technical University of Berlin, where he studied in the Department of Civil Engineering in the Faculty of Management and Engineering. In 2001, he attended Marketing and Finance courses at the Haas School of Business at the University of California, Berkeley. Foreign Languages: German, English. Thanos Tziritis served as Export Manager of ISOMAT S.A. from 2004 to 2006. He then took up the role of Executive Vice President before being promoted to the position of Managing Director and Vice President in June 2013. In 2018 he assumed his current position as President and Managing Director of the company. He was a member of the Greek Exporters Association in Northern Greece (SEVE) for many years, serving in various capacities, including Second Vice-President and General Secretary. Since 2022 he has been the Second Vice - President of the Federation of Industries of Greece (SBE) and a member of the Board of Directors of the German-Hellenic Chamber of Commerce and Industry.



Harry Vovos Head of Corporate Transaction Banking, National Bank of Greece

Harry Vovos is the Head of Corporate Transaction Banking since October 2020. He joined NBG's Corporate & Investment Banking in September 2017, as the Head of Large Corporate. He is also the Chairman of the BoD of NBG Factors S.A. Harry benefits from over 20 years in Corporate Banking, with a diverse sector, product, and transaction expertise. Prior to joining NBG, Harry worked for 13 years at HSBC Global Banking and Markets, where he held various senior positions, the latest being Deputy Head Wholesale Banking Greece and Head of Corporate. Harry holds an MSc in Finance from the University of Manchester and a BSc (Hons) in Economics from Athens University of Economics and Business. He speaks English, German and French. In his current role, he leads a team of experts that offer solutions to corporate clients across: Trade & Supply Chain, Digital, Payments & Cash Management, and Global Markets.



Moderators

Constantinos Constantinidis CEO, PELOPAC SA, Chairman, AGROTECH EXPORT CLUSTER

Constantinos Constantinidis is the CEO of PELOPAC since 1996. PELOPAC is one of the leading Greek exporters of table olives and other Greek and Mediterranean specialties. The company specializes in developing and producing top quality food products for leading brands and retailers worldwide, including the USA, Australia, UK and Europe. PELOPAC has received multiple awards, including "Greek Export Awards" for Top Manufacturing Company (Silver) and Top Exporting Company (Bronze) and "Greek Values Awards" for Outstanding Medium Size Company, Export Excellence and Innovation. PELOPAC's products have received 28 Great Taste Awards (UK) and have been featured at Innovation Expositions at SIAL and PLMA. Since 1988 he has been involved in several new ventures in various segments in Greece. He was a founding partner of Mt.Vikos and Big Picture Foods, both food import and marketing companies in the USA. Since 2020 he is the Chairman of the Board of the AgroTech Export Cluster in Central Macedonia. He is a member of the Advisory Board of the Institute of Applied Biosciences of CERTH, the Agrotechnology Committee of AmCham, the Executive Committee of SEVE, the Board of FIG, the Board of Trustees of Anatolia College and the Chair of the Oversight Committee of the Anatolia High School in Thessaloniki. He holds an MBA from Columbia Business School, and a BSc (ENG) in Mechanical Engineering from Queen Mary College, University of London.



Moderators



Dr Yannis Hajidimitriou

Professor in International Business and Director of the Master's Program in International Business at the Department of Business Administration, University of Macedonia, Thessaloniki, Greece

Dr. Yannis Hajidimitriou is Professor in International Business and Director of the Master's Program in International Business. Professor Hajidimitriou served as Rector of the University of Macedonia (September 2010 to August 2014). He has also served as Chairman and Vice Chairman of the Department of Business Administration, as Chairman and Vice Chairman of the Department of Marketing and Operations Management, and as Chairman of the MBA Program. Professor Hajidimitriou is holding a B.A. degree in Economics from Athens Graduate School of Economics and Business, and a M.A. and a Ph.D. in Economics from the State University of New York (SUNY) at Stony Brook, USA. His research interests focus on exporting of family SMEs, international partner selection in exporting family SMEs, internationalization of family SMEs, trust in international strategic alliances, knowledge transfer in international joint ventures and critical success factors in exports. Professor Hajidimitriou also worked for the American Telephone and Telegraph (AT&T), USA, in the Market Analysis and Forecasting Department and served as Assistant Professor at the University of Kansas, USA, and Visiting Lecturer at the Sheffield University Management School, UK. Since July 2000, Professor Hajidimitriou is an honorary member of the Board of Directors of the Greek International Business Association (ΣΕΒΕ – SEVE). He is also member of the Administrative Committee of the Business & Exhibition Research and Development Institute (ΔΕΘ) in Thessaloniki and member of the Board of Directors of Alexander Innovation Zone, representing SEVE.



Panayiotis Hassapis Executive Vice President, SEVE-Greek Exporters Association

Mr. Hassapis is Corporate Finance & Strategy Advisor and Executive Vice President of SEVE. He is an alumni of American College of Thessaloniki Anatolia. He studied Economics and Business Administration in France (Rouen & Paris) and holds post graduate degrees in Accounting & Management and Money, Banking & Finance (Southampton University & Birmingham University). He worked as CFO at MEVGAL SA, CFO & Legal Representative at ZANAE SA and as Treasurer at PYRAMIS METALLURGY SA following his short occupation at the banking sector. He has been teaching Financial Management & Banking at CITY COLLEGE (Sheffield University affiliated) in Thessaloniki.



Prof. Panayiotis H. Ketikidis

BSc, MSc, PhD, Chairperson of the Board of Thessaloniki Innovation Zone (TIZ) & Vice President of Research & Innovation – CITY College, University of York Europe Campus

Professor Panayiotis H. Ketikidis is the Chairperson of the Innovation Zone of Thessaloniki (TIF – AZK); Chairperson of the South East European Research Centre (SEERC) and the Vice President for Research and Innovation of CITY College, University of York Europe Campus.

He is an Emeritus member of the Board at SEVE – Exporters Association of Greece; Executive Committee Board Member of EBAN – The European Trade Association for Business Angels, Seed Funds and Early Stage Market Players, (2020-present); Co-founder of HeBAN – Hellenic Business Angels Network (2015-present); Member of the Education, Innovation and Entrepreneurship Committee – Hellenic American Chamber of Commerce; President and founder of the Triple Helix Association Chapter of Greece (2013-present) and Expert Evaluator for the European Innovation Council (EIC).

Moderators

Dimitrios Lakasas CEO, OLYMPIA ELECTRONICS SA

Dimitris Lakasas was born on April 14, 1973 in Kolindros, Pieria. He is the CEO of Olympia Electronics S.A. He is the author of "Anthropos 4." In 2017 he was announced the "Innovative Entrepreneur of the Year" in the EY -ERNST & YOUNG competition.

In addition to his business activity he has been: • Chairman on Greek International Business Association (SEVE) 2010-2014 • Chairman on Alexander Innovation Zone (AIZ) 2013-2015 • Board Member of Hellenic Federation of Enterprises (SEV) 2004-2019 • Board Member of the Federation of Industries of Northern Greece (SBBE) since 1999 • Founder of Think Tank SEVE.

He has participated in international conferences and publications in financial and sectoral press. He holds an MBA (Master of Business Administration) (UNIVERSITY OF SHEFFIELD) and a Bachelor on Economics and Marketing (CITY COLLEGE – UNIVERSITY OF SHEFFIELD).



Maria Samolada Journalist GRTIMES.gr

Maria Samolada is journalist and the general manager of the economic and political online newspaper Grtimes.gr, conducting personality interviews on WebTV and writing articles, is the responsible editor of the revision of the journal of Police alliance of Thessaloniki and is the editor and presenter of the TV show "Blue Moon" with personality profile interviews on TV100. She started her career in 2000 and has worked in all types of journalism and media, including Alter Channel, Radio Thessaloniki 94.5, Real Fm 107.1, reporting, broadcasting and news releases. Since 2015, Maria Samolada, as a journalist, has been recognising the crucial role that it is necessary to hold anyone who serves journalism, devoting much time and having her experience at the disposal of spreading the innovative programme against bullying, www.LiveWithoutBullying.com, an action that has recently lead her to be honoured with the journalist award of the Botsi Foundation. She has been borned, lived and worked in Thessaloniki by choice. She is mother of a son and a member of the Union of Daily Newspaper Journalists of Macedonia - Thrace.



Anastasios Tzikas President TIF – Helexpo SA & Technopolis SA

Mr. Anastasios Tzikas is an Electrical Engineer graduate from the Faculty of Engineering of the Aristotle University of Thessaloniki. He is the President of Thessaloniki International Fair HELEXPO SA, from 2013 until today and Technopolis Thessaloniki ICT Business Park S.A., from 2001 until today. He is the Vice President of the Federation of Industries of Northern Greece, member of the BoD of Thessaloniki Tourism Organisation and of the Metropolitan Organisation of Museums of Visual Arts of Thessaloniki – MOMus. He has been one of the founders of the "Singular Northern Greece SA" and served as the CEO for the "Singular Northern Greece SA" and "Singular Software SA", companies, the period between 1987 and 2004. During this period, he also served as the CEO of "Singular Bulgaria" and "Singular Romania" and as Executive Director and member of the BoD of "Delta Singular". Last but not least, he has been nominated as Honorary President of the «Federation of Hellenic Information Technology & Communications Enterprises – SEPE», in which he served as President for 8 years and also Honorary President of "Association of Information Technology Companies of Northern Greece – SEPVE" in which he served as President for 15 years.



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